



OpenOS, the phone and the converged device

July, 2010

Sneak preview

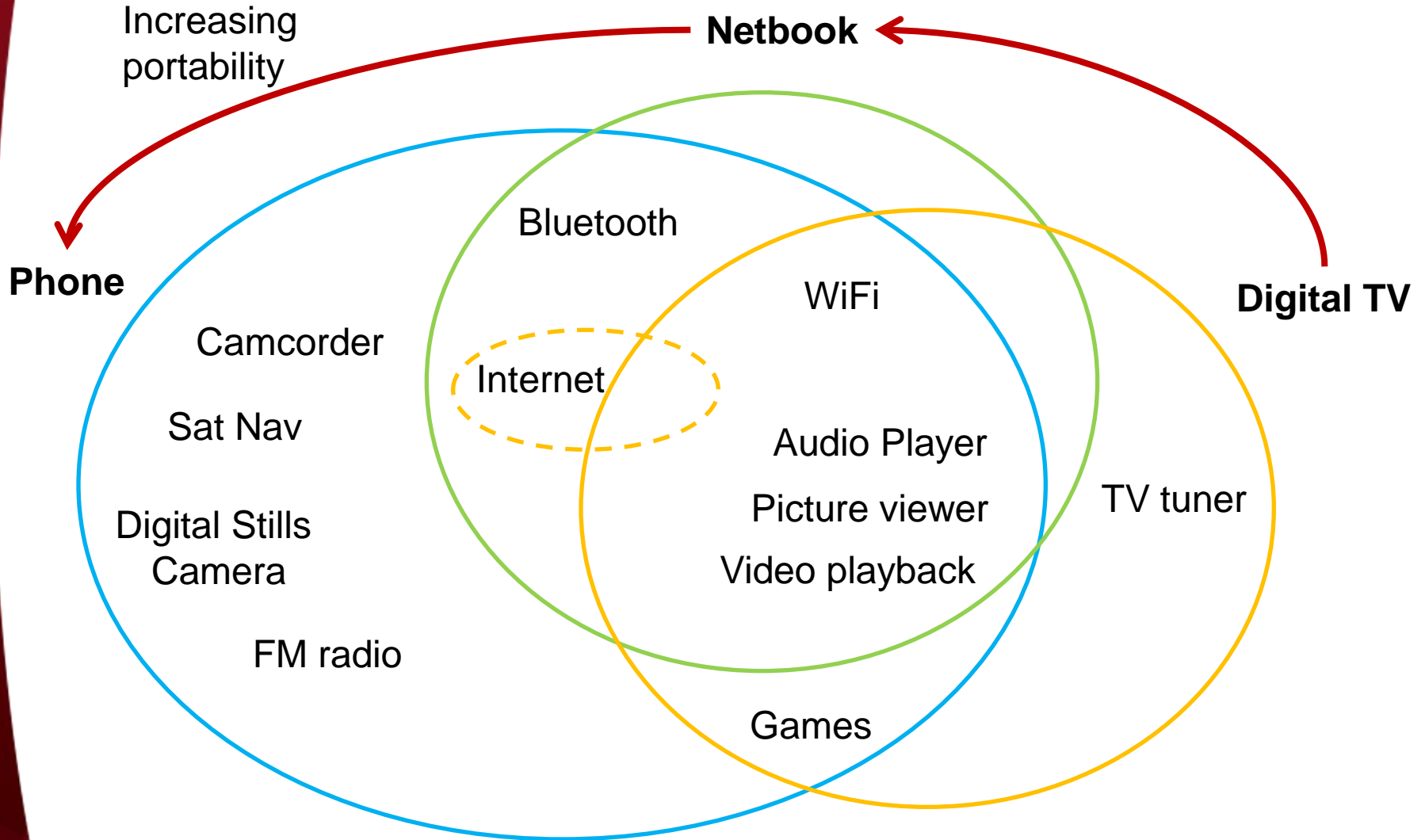


- **Convergence**
 - Functionality
 - Media
 - Hardware

- **What about SW**
 - Convergence
 - Where is the value
 - Where are the problems
 - How does OpenOS help

- **Where are we going**

Features have converged



2000: different media for different content



Web1_0.html

2010: Convergence in media

- **Most media are digital**
- **Storage on PCs, NAS, FLASH, in the cloud**
- **Connectivity increasing in ubiquity and data rates**

- **Produce content anywhere, store it anywhere and access it anywhere, on any device**
- **Simply need:**
 - Good connection
 - Ability to decode and display content

- **As media less specific – device more generic**
- **Drives ambiguity in market segments**

Convergence in HW capabilities

High Definition Video Record and Playback

**HD
Video**



**High Quality
Digital Camera**

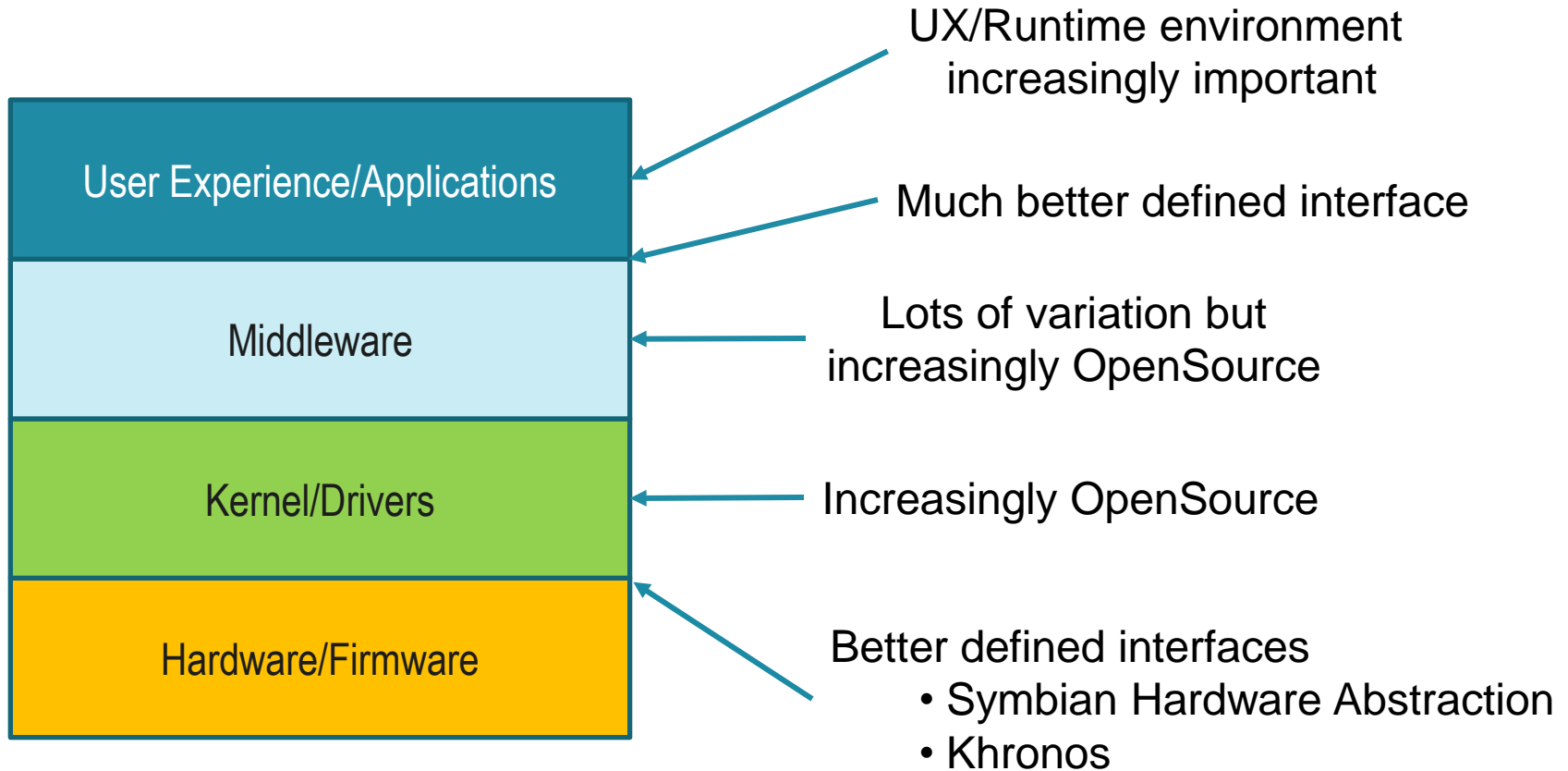
**20
Mpixel**

**3D
Gaming**

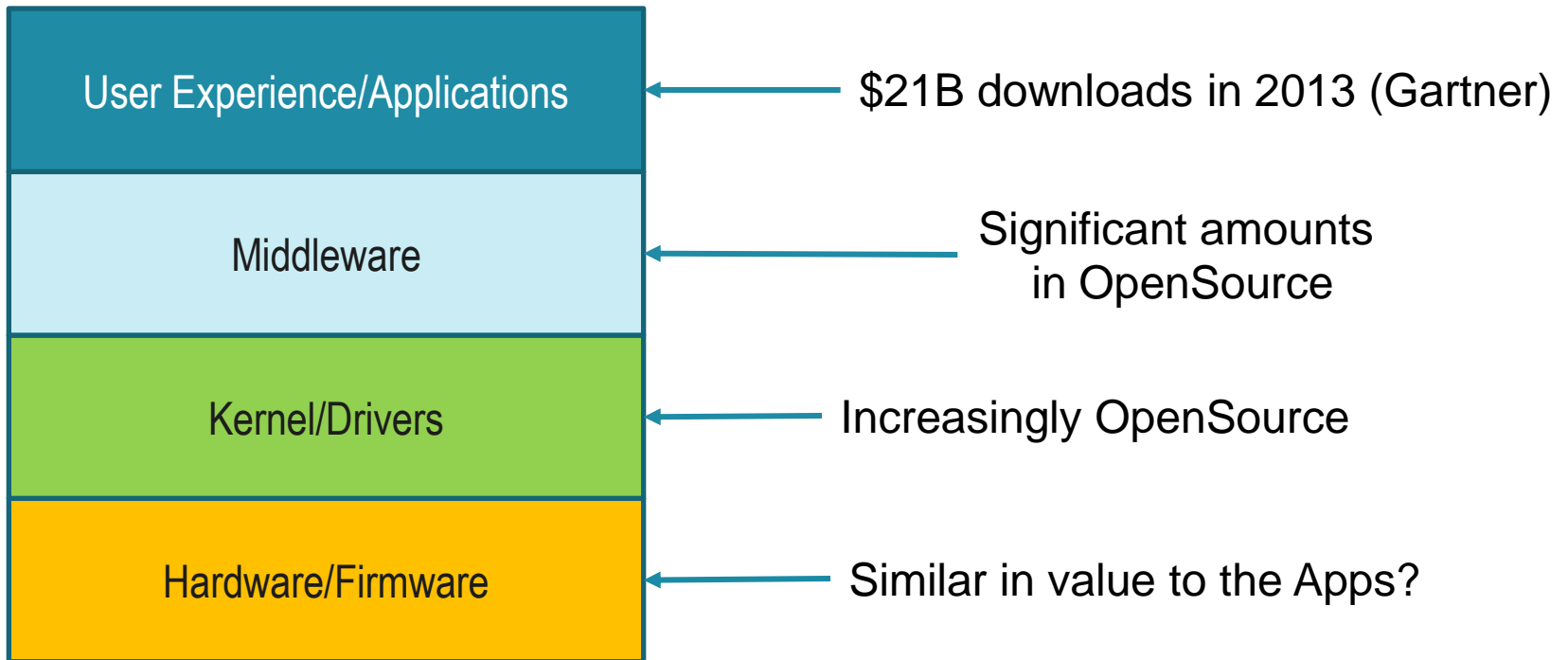
**High Performance
2D/3D Graphics**

At Mobile Phone Power Levels

What about convergence in SW?



Where is the value?



Integration is the big problem

- **Stops capabilities of the HW reaching the consumer**
- **It's not scalable**
 - Sometimes per device
 - Sometimes per platform (if lucky)
- **Big issues with multi-vendor platforms**
 - No single party has all the source
 - Very hard to debug
 - Very easy to blame the other party!
 - Slow, inefficient, costly and poor quality

OpenSource is a key enabler

- **Ensures everyone has access to the source**
- **Traditional ownership by OEM for integration is moving to Silicon vendors**
 - OEMs focus on Apps, User experience and services rather than OS
- **Natural integration at top of middleware rather than the bottom**
 - Integrate once per vendor-specific HW platform
 - Mimic many advantages of vertical integration of Apple and RIM
- **Some vendors increasingly able to provide all Si in phone**
 - Predict more platform offerings from Si vendors
 - Pre-integrated
 - Quick TTM
 - Ensures capabilities of latest silicon really reach the consumer
 - Si vendors better able to differentiate and offer demonstrable value at the UX layer
- **Will Si vendors take more of the value or will the Mobile brands win-out?**
 - 'Intel Inside' vs Nokia?

Phone platforms will extend to other markets

- **Integrated platforms to User-layer will push to other market segments**
 - Functionality already in phones
 - Nothing media specific
 - Pre-integrated so proven and fast TTM
 - Ubiquitous User experience when accessing data
 - Ready-made app-stores to service new devices

- **Already happening**
 - Google TV using Android
 - iOS on iPad
 - MeeGo for Netbook, Handset, In-vehicle, Connected-TV, Media phone
 - Symbian?

Fragmentation is still an issue

- **Now at the services and App-stores**
 - iOS (iPhone)
 - Ovi-store on Qt
 - Android
 - Bada (Samsung)
 - Microsoft?



- **Likely to see competition for a few years followed by consolidation**

Where next: Ubiquitous user experience

- **User experience is device agnostic**
 - Move data, apps and look-and-feel across devices
 - Same UX layer running everywhere
 - Content in the cloud with different local caching in different places.
- **Phone *is* your computer and entertainment centre**
 - Content in cloud with some cached locally
 - Mobile PVR?
 - Change screen-size, power supply and peripherals
 - Phone, laptop, desktop, TV, Games console
- **Apps layer understood by many devices**
 - Easier to share or extend sessions across multiple devices and users

Conclusions

- **Devices are converged in all but the SW**
- **Value is increasingly in the apps**
 - Pull-through for devices
 - Still value in silicon
- **Integration is the big problem**
- **Middleware integration moves to the Si vendor**
 - Increasingly selling platforms rather than chips
- **Platforms will address multiple market segments**
 - Economy of scale
 - Ubiquitous consumer experience
 - My content and my applications, anywhere I want , any way I want it.



Thank You