

Legal SIG

'Battle of the Terms: Negotiating a Series A Term Sheet'

27th October 2016

Hosted by Bird & Bird LLP

This Legal SIG is championed by Ali Ramadan of Bird & Bird LLP

Venue – Bird & Bird LLP, 12 New Fetter Lane, London EC4A 1AG

AGENDA

-
- 16:00** Registration & Refreshments
-
- 16:30** Welcome and Overview of a Series A Term Sheet from Ali Ramadan of Bird & Bird
-
- 16:50** Split into Groups for the Term Sheet Battles.
Groups led by **Bird & Bird** lawyers: **Ali Ramadan, Shing Lo, Mark Rundall and Kenzo Onumonu**.
Groups will role-play either start-up companies or investors.
-
- 17:45** Summation of the battles, followed by Debate between Start-Up groups and Investor groups, chaired by **Ali Ramadan**
-
- 18:30** Networking and drinks
-
- 19:30** Event Closes
-

With the permission of the speakers, presentations will be loaded to the Cambridge Wireless website on the day following the event

Organiser

CW (Cambridge Wireless Ltd)

CW is the leading international community for companies involved in the research, development and application of wireless and mobile, internet, semiconductor and software technologies. With 400 members from major network operators and device manufacturers to innovative start-ups and universities, CW stimulates debate and collaboration, harnesses and shares knowledge, and helps to build connections between academia and industry. CW's 19 Special Interest Groups (SIGs) provide its members with a dynamic forum where they can network with their peers, track the latest technology trends and business developments and position their organisations in key market sectors. CW also organises the annual Future of Wireless International Conference and Discovering Start-Ups competition along with other high-quality industry networking events and dinners. With headquarters at the heart of Cambridge, UK, CW partners with other international industry clusters and organisations to extend its reach and remain at the forefront of global developments and business opportunities. For more information, please visit www.cambridgewireless.co.uk

Host

Bird & Bird LLP

Bird & Bird has been at the forefront of legal developments in the sector for many decades, and have unrivalled expertise in advising on matters ranging from smaller innovative projects to some of the largest, most complex and ground-breaking transactions and disputes of recent years. Bird & Bird's market leading venture capital team is made up of passionate and experienced lawyers who regularly work with founders, start-ups and venture capital funds from all sectors, but with particular experience in the fintech, digital businesses and life sciences sectors.

SIG Champion

Ali Ramadan, Partner, Bird & Bird LLP

Ali is experienced in many aspects of corporate work and regularly advises on cross border mergers and acquisitions, venture capital and private equity transactions for digital businesses. In particular Ali has experience working with growth technology companies on issues through their development including venture capital funding rounds, public offerings and mergers and acquisitions. Ali also has experience in debt finance transactions as well as secondary market trading of debt securities and claims.. For more information please visit www.twobirds.com

Lawyers

Shing Lo, Legal Director, Bird & Bird LLP

Shing specialises in venture capital, private equity and mergers and acquisitions transactions, with a strong focus on venture capital. She has particular experience advising VC investors and early stage growth technology companies on seed and growth financing.

Mark Rundall, Senior Associate, Bird & Bird LLP

Mark specialises in advising both investors and high growth companies involved in venture capital, private equity and growth debt transactions, often on a cross-border basis. He has particular experience advising companies and investors involved in the Tech & Comms and Media, and Retail & Consumer sectors. In addition, Mark regularly advises on mergers and acquisitions, joint ventures, corporate restructurings and general corporate matters.

Kenzo Onumonu, Associate, Bird & Bird LLP.

Kenzo's experience includes mergers and acquisitions, private equity, venture capital, and general corporate matters. He has particular experience with angel and seed funding. Kenzo's transactional experience includes advising tech focused start-ups and SMES, as well publicly traded companies and large multinationals.