

# The Quantum Challenge and Opportunity

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#### Innovate, Collaborate, Trust



Defence



Medical & Healthcare



Security



**Smart Sensors** 



#### Quantum

- Hands up those who consider themselves part of the Quantum community and have been coming to events like this for 18 months
- Those with hands up now take your hands down and sit on them
- From everyone else, how soon will Quantum products be in the market to buy?
- 3, 5, 10, 20, years

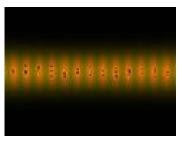


#### **QUANTUM TECHNOLOGIES**

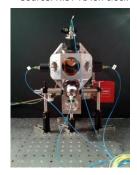


### Quantum Technologies - Technologies

- Clocks
  - Variety of types with different characteristics
  - Orders of magnitude smaller, greater stability
- Sensing
  - Gyros, Accelerometers, Magnetometers,
    Gravimeters/Gradiometers
  - Imaging, Single photon detectors
- Communications
  - Quantum Key Distribution, Tx and Rx of Quantum information (Qubits)
- Quantum Computing



Source: NIST Yb ion clock



Source: Birmingham University MOT



Timing



- Rubidium clock
  - Power consumption 10-25W
  - Size 125 x 86 x 25mm
  - Weight 434g



- Chip Scale Atomic Clock (Microsemi CSAC)
  - Power Consumption <120mW</li>
  - Size 41 x 35 x 11mm
  - Weight 35g





University of Birmingham gravity sensor (with permission)



- Timing references
  - Defence/Security provides timing during denial of GNSS signals, enables novel sensing techniques
  - Industry/society Financial trading, cellular communications, power distribution, IOT synchronisation, new economy where knowing position has commercial value (eg vehicle insurance, precision advertising)
  - European reliance on GPS amounts to €390Bn (source RAE, 2011)
  - Technology is fundamental and UK is developing sovereign capability





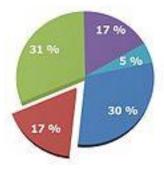


- Precision Motion Measurement and Navigation
  - Currently GNSS provides precision motion measurement and navigation for many aspects of society.
  - What if GNSS is not available naturally eg in-building or undersea or jammed?
  - Inertial navigation platforms are required to measure motion from a fixed point
    - INS platform has gyros, accelerometers, timing (and other sensors)
    - Accuracy without GPS circa 1nm/24 hrs (source DSTL)
  - Quantum INS expected to deliver circa 1000x improvement (source DSTL)
  - Defence/Security navigation without reliance on GNSS signals
  - Industry/society reduced reliance on GNSS, increase in precision over time
    - Oil/gas exploration, autonomous vehicle reliability (land, sea, air)



### Quantum Applications - Disruption

- Each application provides an opportunity for market disruption
  - Orders of magnitude improvement in performance
  - Orders of magnitude reduction in size
  - Orders of magnitude reduction in power consumption
- QT applications have the potential for significant market disruption
- How can the UK win global market share?





#### MARKET/DEVELOPMENT/POLITICAL TIMING



# **Market Timing**

- First a definition
  - Product Type A a component which is used with other components to construct a system

 Product Type B – a system of components integrated together providing functionality for a market requirement





#### **Market Timing**

- Customers for Type A product
  - System Integrators
  - Research community (QT research, RTOs, Tier 1 defence)
  - Volumes shipped from SIs: Research are (ultimately) 1,000,000s:1



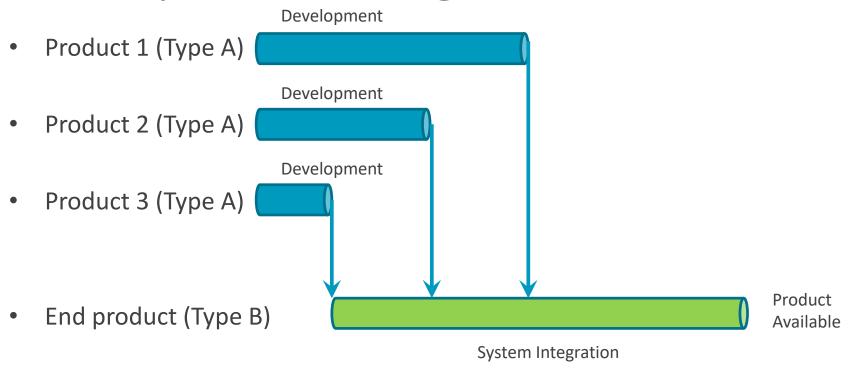
Defence, Security, Industry, Society





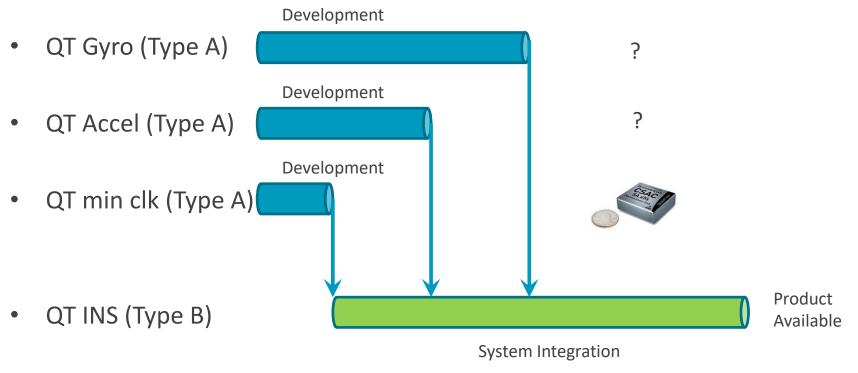


# **Development Timing**





# Development Timing – QT INS



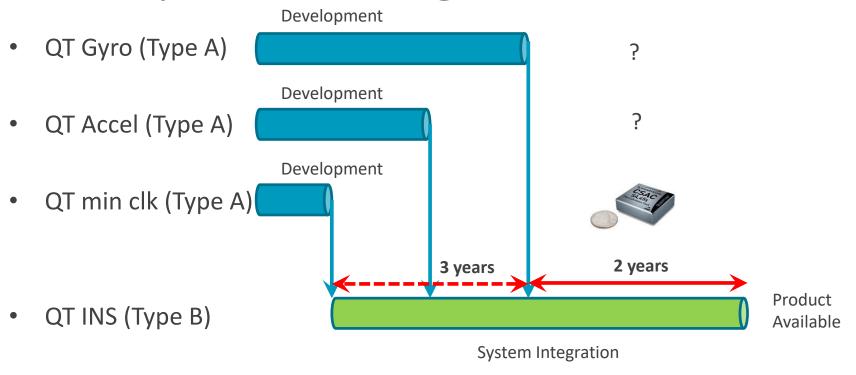


#### **Investment Timing**

- Who is looking to invest?
  - System Integrators
  - Venture Capital
  - Governments (eg USA, DARPA, SBIR, UK, InnovateUK)
- When?
  - For commercial finance, view so far is commercial returns must start within 5 years
  - Business case for release of Private Venture funds must show this



### Development Timing – QT INS





# Possible Political Timing for funding

- 2013-2018 QT First phase UK Government funding
- 2015 UK Election
- 2016/17 QT Community lobby for additional funding
- Mid-term review 2017
  - Ministers ask "When will the products be ready?"
- 2018 Second phase 5 year funding announced



#### Elsewhere

- USA (related to clocks and navigation)
  - 2002/3 DARPA invested in the CSAC through four phases to initial product available 2011
  - 2014 DARPA awards Chip-Scale Combinatorial Atomic Navigator (C-SCAN) project to Northrop Grumman (\$12.4M for first 12 months extendable)
  - 2016 DARPA announces Atomic Clocks for Enhanced Stability (ACES) \$50M





#### THE CHALLENGES



# Challenges

#### Philosophical

- Very few occasions when technology offers orders of magnitude improvement across many applications and marketplaces
- Ambition is high globally
- Delivery is down to the detail
- It is a race to become first to market and successful

#### Technology

- Working today in university laboratories
- Challenges are
  - Rapidly mature Type A building block technologies
  - Begin systems integration for Type B products in target companies





# Challenges

#### Timescale

- Find a way to accelerate Type A product development to match 5 year investment window
- Ensure the political timescale and agenda is accommodated to secure phase 2 funding

#### Funding

- Type B product companies are sat on their hands
- Internal funding is difficult to secure
- Government funding does not at the moment enable significant matched investment





#### **ACCELERATION**



#### Opportunities for Acceleration

- Plug the funding gap
  - Current rules limit UK government contribution to significantly less than costs
  - DARPA/SBIR competitions provide 100% cost coverage plus an additional 7% fee which can be taken as profit
  - Adopting SBIR type funding rules will allow early engagement of System Integrators
  - This speeds early entry to market
- Avoid the "Quantum" distraction
  - A new technology has allowed the introduction of new types of
    - Gyroscopes, accelerometers, gravimeters
    - Timing sources
    - Imaging
    - Secure communications
  - Which are orders of magnitude more sensitive, smaller, more power efficient



#### Opportunities for Acceleration

- Accelerate knowledge spreading
  - Every engineer currently designing in "traditional" technologies needs to become aware that a new generation is coming which will allow truly disruptive new applications





#### Summary

- Introduced the potential of new technologies based on QT
- Discussed development, commercial and political timescales
- Looked at the challenges
- Provided some thoughts on acceleration



#### **THANK YOU**